



Locations

|  | Lighthouse Landscaping        | KBK Landscaping, Inc. | Margolis Companies  | Stars and Stripes Lawn Care | All Inclusive Commercial Building Solution | RNA Facilities Managements | U.S. Lawns          | AM Services         |
|--|-------------------------------|-----------------------|---------------------|-----------------------------|--|----------------------------|---------------------|---------------------|
|  | Price Per Cut (Total 24 cuts) |                       |                     |                             |  |                            |                     |                     |
| Platt Road Campus-2260 and 2270 Platt Road, Ann Arbor, MI 48104  | \$ 150.00                     | \$ 290.00             | \$ 240.00           | \$ 189.00                   | \$ 275.00                                  | \$ 195.00                  | \$ 65.00            | \$ 540.00           |
| Public Safety & Justice Campus-4125, 4133, 4135, 4101, 4009 Washtenaw Avenue and 2201 Hogback, Ann Arbor, MI 48108 | \$ 250.00                     | \$ 325.00             | \$ 295.00           | \$ 244.00                   | \$ 240.00                                  | \$ 235.00                  | \$ 260.00           | \$ 605.00           |
| Veterans Service/Facilities Management Center-2155 Hogback, Ann Arbor, MI 48108                                    | \$ 45.00                      | \$ 45.00              | \$ 40.00            | \$ 49.00                    | \$ 35.00                                   | \$ 65.00                   | \$ 55.00            | \$ 44.00            |
| Comm. Support & Treatment Services-2140 Ellsworth Road, Ann Arbor, MI 48106  | \$ 80.00                      | \$ 45.00              | \$ 80.00            | \$ 87.00                    | \$ 95.00                                   | \$ 95.00                   | \$ 75.00            | \$ 99.00            |
| Eastern Co. Gov't Center & Overflow Lot-415 & 535 W. Michigan Ave, Ypsilanti, MI 48197                             | \$ 30.00                      | \$ 65.00              | \$ 30.00            | \$ 32.00                    | \$ 45.00                                   | \$ 40.00                   | \$ 60.00            | \$ 33.00            |
| Health & Human Service Campus-555 Towner & 22 Center, Ypsilanti, MI 48197  | \$ 80.00                      | \$ 150.00             | \$ 130.00           | \$ 87.00                    | \$ 95.00                                   | \$ 85.00                   | \$ 175.00           | \$ 275.00           |
| Safe House-4100 Clark Road, Ann Arbor, MI 48108  | \$ 75.00                      | \$ 95.00              | \$ 90.00            | \$ 81.00                    | \$ 95.00                                   | \$ 85.00                   | \$ 70.00            | \$ 126.00           |
| Western County Service Center-750 Towner, Ypsilanti, MI 48197  | \$ 45.00                      | \$ 150.00             | \$ 80.00            | \$ 49.00                    | \$ 70.00                                   | \$ 50.00                   | \$ 85.00            | \$ 77.00            |
| Full Circle Center-750 Towner, Ypsilanti, MI 48197   | \$ 25.00                      | \$ 65.00              | \$ 30.00            | \$ 38.00                    | \$ 35.00                                   | \$ 35.00                   | \$ 60.00            | \$ 40.00            |
| Head Start-1661 LeForge, Ypsilanti, MI 48197   | \$ 60.00                      | \$ 75.00              | \$ 80.00            | \$ 70.00                    | \$ 75.00                                   | \$ 75.00                   | \$ 75.00            | \$ 104.00           |
| Delonis Center-312 W. Huron St., Ann Arbor, MI 48104   | \$ 10.00                      | \$ 45.00              | \$ 25.00            | \$ 16.00                    | \$ 25.00                                   | \$ 25.00                   | \$ 45.00            | \$ 15.00            |
| Saline Court-1000 North Maple, Saline, MI 48176  | \$ 75.00                      | \$ 85.00              | \$ 80.00            | \$ 87.00                    | \$ 85.00                                   | \$ 85.00                   | \$ 70.00            | \$ 78.00            |
| <b>TOTAL YEARLY (24 CUTS) FOR ALL LOCATONS</b>   | <b>\$ 22,200.00</b>           | <b>\$ 34,440.00</b>   | <b>\$ 28,800.00</b> | <b>\$ 24,696.00</b>         | <b>\$ 28,080.00</b>                        | <b>\$ 25,680.00</b>        | <b>\$ 26,280.00</b> | <b>\$ 48,864.00</b> |
| Discount if awarded for both RFP 6847 Landscaping & RFP 6848 Mowing-% off TOTAL FOR ALL LOCATIONS                  | 20%                           | 0%                    | 2%                  | 8%                          | 2%   | 2%                         | n/a                 | no response         |
| <b>TOTAL 24 CUTS ALL LOCATONS INCL. DISCOUNT RFP 6848</b>  | <b>\$ 17,760.00</b>           | <b>\$ 34,440.00</b>   | <b>\$ 28,224.00</b> | <b>\$ 22,720.32</b>         | <b>\$ 27,518.40</b>                        | <b>\$ 25,166.40</b>        | <b>\$ 26,280.00</b> | <b>\$ 48,864.00</b> |
| AGGREGATE (YEARLY) LANDSCAPING RFP 6847  | \$ 20,135.00                  | \$ 31,334.63          | \$ 14,021.92        | \$ 20,834.00                | \$ 28,784.79                               | \$ 32,062.00               | N/A                 | N/A                 |
| <b>GRAND TOTAL (If awarded both)</b>   | <b>\$ 37,895.00</b>           | <b>\$ 65,774.63</b>   | <b>\$ 42,245.92</b> | <b>\$ 43,554.32</b>         | <b>\$ 56,303.19</b>                        | <b>\$ 57,228.40</b>        | <b>N/A</b>          | <b>N/A</b>          |

POTENTIAL TASKS

Replace any flowers or plants as needed

\$25/hr + materials Time & Materials

\$45/hr

TBD

\$35/hr + lost plants

\$395.00

Sample Soil Testing to determine type, amount, & frequency of any needed fertilization

\$50

\$25

\$45/hr

TBD

\$0 mark up-pass

lost along exactly

\$395.00

**RFP # 6848**

by Beth Duffy, CPPB, Senior Buyer

**Request for Proposal  
for  
Lawn Mowing Services**

**Various Washtenaw  
County Locations**

Request for Proposal  
for  
Lawn Mowing Services

