

Washtenaw County
Human Resources on behalf of the
Washtenaw County Board of Commissioners

The Hunter Group LLC	
DESCRIPTION	RATE
Executive Search Services (fixed fee of \$29,900-22% of \$135,900)	Fixed fee of \$29,900
Reimbursement Rates for Expenses (travel, lodging, meals) Pre-approved only	Only out of pocket candidate travel
Additional Services (County meetings, interviews, onboarding support)	Included in above fixed fee
Guarantee of hired candidate for one year	No additional search fee charged
National and local job postings Pre-approved only	Only out-of-pocket expense

Waters & Company Executive Recruitment	
DESCRIPTION	RATE
Executive Search Services	\$24,500 all-inclusive
Reimbursement Rates for Expenses (travel, lodging, meals)	no response
Additional Services	no response

Michigan Municipal League	
DESCRIPTION	RATE
Executive Search Services	\$15,000
Reimbursement Rates for Expenses (travel, lodging, meals)	\$1,500
Advertising Expenses	\$1,500
Additional Services	\$2,000

Strategic Government Resources, Inc.	
DESCRIPTION	RATE
Executive Search Services	Not to exceed \$27,000
Reimbursement Rates for Expenses (travel, lodging, meals)	Breakfast \$10, Lunch \$15, Dinner \$25, Travel at Cost
Additional Services	\$250 per hour
(Please see Proposal Tab 7 for all pricing details)	



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GovHR USA LLC	
DESCRIPTION	RATE
Executive Search Services	\$13,500
Reimbursement Rates for Expenses (travel, lodging, meals)	\$4,500
Additional Services (advertising)	\$2,000

The Novak Consulting Group	
DESCRIPTION	RATE
Executive Search Services	\$16,965
Reimbursement Rates for Expenses (travel, lodging, meals)	\$4,635
Additional Services	n/a

The Hollins Group, Inc.	
DESCRIPTION	RATE
Executive Search Services	\$50,000
Reimbursement Rates for Expenses (travel, lodging, meals)	Current state rates
Additional Services - Background Checks (*estimate)	\$400*/person
Advertising (*estimate)	\$3000*
Secure search website	\$250
Supplies/materials/reproduction/mailing costs (*estimate)	\$500*
Additional Services - Background Checks (*estimate)	\$25,000

Slavin Management Consultants	
DESCRIPTION	RATE
Executive Search Services	\$15,215
Reimbursement Rates for Expenses (travel, lodging, meals)	\$8368.25 not-to-exceed
Additional Services	None anticipated



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Hiring Solutions LLC	
DESCRIPTION	RATE
Executive Search Services	\$19,000
Personality Assessment	\$250/ea.
Leadership Assessment	\$100/ea.
Background checks	\$80-\$100



Prepared by
Tracy Murray/Management Assistant
As read at bid opening
Thursday, June 24, 2015

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