



Price Sheet

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| Excel<br>Employment<br>Options |
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|                                     |
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| Services To<br>Enhance<br>Potential |
|-------------------------------------|

Provider Service Cost Information

|   |         |     |         |     |
|---|---------|-----|---------|-----|
| 1. Percent of direct services staff that have worked for your organization for 1, 3 and 5 years.        | 1 Year  | 41% | 1 Year  | 39% |
|   | 3 Years | 19% | 3 Years | 61% |
|   | 5 Years | 41% | 5 Years | 53% |
| 2. Supported Employment Average Hourly Direct Care Compensation (include tax, insurance, fringe costs): | \$15.50 |     | \$22.41 |     |
| 3. Skill Building Average Hourly Direct Care Compensation (include tax, insurance, fringe costs):       | \$15.50 |     | \$20.79 |     |

Provider Proposed Service Rates:

| CPT/Mod   | Units      | Description/Instructions   | Proposed Rate: | Proposed Rate: |
|---|------------|--|----------------|----------------|
| Out of Home Non-vocational Service  |            |  |                |                |
| H2014 HK  | 15 minutes | Out of home non-vocational service is only covered for consumers eligible and enrolled in the Habilitation Supports Waiver.  | \$4.98         | \$7.50         |
| Out of Home Pre-vocational Service  |            |  |                |                |
| T2015 HK  | 1 Hour     | Out of home pre-vocational service is only covered for consumers eligible and enrolled in the Habilitation Supports Waiver.  | \$4.98         | \$34.00        |
| Facility Based Skill Building (10-15 individuals with mild-moderate need)               |            |  |                |                |
| H2014   | 15 minutes | Code will be used for one-on-one skill building services. This code will be authorized for individuals with less medical, behavioral or other needs that require one-on-one staffing. Transportation time cannot be billed as units, so average transportation costs should be rolled in to the face to face service units.          | \$na           | \$6.25         |
| H2014 TT  | 15 minutes | Code will be used for skill building services where multiple consumers are served simultaneously. Transportation time cannot be billed as units, so average transportation costs should be rolled in to the face-to-face service unit cost.  | \$na           | \$2.90         |
| Facility Based Skill Building (10-15 individuals with behavioral or high medical needs) |            |  |                |                |
| H2014   | 15 minutes | Code will be used for one-on-one skill building services. This code will be authorized for individuals with more medical, behavioral or other needs that require one-on-one enhanced staffing. Transportation time cannot be billed as units, so average transportation costs should be rolled in to the face-to-face service units. | \$na           | \$8.25         |

## Price Sheet

|  |               |  | Excel<br>Employment<br>Options | Services To<br>Enhance<br>Potential |
|--|---------------|--|--------------------------------|-------------------------------------|
| H2014 TT   | 15<br>minutes | Code will be used for skill building services where multiple consumers are served simultaneously. Transportaton time cannot be billed as units, so average transportation costs should be rolled in to the face to face service unit cost.   | \$na                           | \$3.90                              |
| Community Based Skill Building (10-15 individuals with mild-moderate need)               |               |  |                                |                                     |
| H2014  | 15<br>minutes | Code will be used for one-on-one skill building services. This code will be authorized for individuals with less medical, behavioral or other needs that require enhanced staffing. Time spent transporting consumers can be billed as units as long as the staff transporting are the staff providing the face-to-face service  | no response                    | \$7.81                              |
| H2014 TT   | 15<br>minutes | Code will be used for skill building services where multiple consumers are served simultaneously.  | \$4.98                         | \$3.63                              |
| Community Based Skill Building (10-15 individuals with behavioral or high medical needs) |               |  |                                |                                     |
| H2014  | 15<br>minutes | Code will be used for one-on-one skill building services. This code will be authorized for individuals with more medical, behavioral or other needs that require enhanced staffing. Time spent transporting consumers can be billed as units as long as the staff transporting are the staff providing the face-to-face service. | no response                    | \$10.31                             |
| H2014 TT   | 15<br>minutes | Code will be used for skill building services where multiple consumers are served simultaneously.  | \$4.98                         | \$4.88                              |
| Supported Employment   |               |  |                                |                                     |
| H2023  | 15<br>minutes | Code will be used for one-on-one supported employment services. Transportation time cannot be billed as units, so average transportation costs should be rolled in to the face-to-face service unit costs.   | \$5.05                         | \$8.00                              |
| H2023 TT   | 15<br>minutes | Code will be used for supported employment services where multiple consumers are served simultaneously. Transportation time cannot be billed as units, so average transportation costs should be rolled in to the face-to-face service units.  | \$5.05                         | \$5.50                              |



As read at Bid Opening  
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